

# **2023 SENTINEL** SUCCESS SUMMIT

## Vienna, Austria & Valletta, Malta

Trip Dates: May 7-13, 2023\*



## **Qualification Details:**

## Top 10 Health & Life Agents\*\* | Top 30 Annuity Agents\*\* | Top 5 FMOs/IMOs

### **Agent Production Requirements:**

- Minimum of 100,000 credits for Annuity Agents
- Minimum of 80,000 credits for Life & Health Agents

### **FMO/ IMO Production Requirements:**

• Minimum of 400,000 credits

#### **Annual Premium:**

- 100% Final Expense Only
- 70% Medicare Supplement Only
- 100% Combo Med Supp/Life Application
- 5% Annuity (max 15,000 production credits per case)
- Credits awarded per issued application

\*TRAVEL DATES ARE SUBJECT TO CHANGE. THE SENTINEL SECURITY LIFE INSURANCE COMPANY SUCCESS SUMMIT IS SUBJECT TO POSTPONEMENT OR CANCELLATION DEPENDING ON GLOBAL CIRCUMSTANCES.

\*\*MUST MEET MINIMUM PRODUCTION REQUIREMENTS

<u>Qualification Requirements:</u> Applications submitted within qualification period (March 5th, 2022 - Feb 28th, 2023) must be issued by March 5th 2023. Agents may qualify under either Life and Health or Annuity only, not both. Individual production only, LOA agents cannot be combined under a single agency. Producer must be in good standing to qualify and have an active contract on the date of departure. Premium lapses occurring during the qualification period will be deducted from gross premium credits. Sentinel is unable to substitute awards in lieu of attendance. Sentinel may change qualifications and dates due to unforeseen circumstances.

SENTINEL SECURITY LIFE INSURANCE COMPANY IS A MEMBER OF THE A-CAP FAMILY