



Set sail with John Hancock

2023 John Hancock Insurance Summit

Scotland

For agent use only. This material may not be used with the public. • **PRODUCER QUALIFICATIONS:** The top 100 producers will qualify based on the sale of individual and survivorship non-variable life insurance products from 1/1/22 through 12/31/22. Producers must have a minimum of \$500,000 individual and/or survivorship non-variable life insurance product target premium. \$1,000,000 individual and/or survivorship non-variable life insurance product target premium will guarantee an invitation. • Recipients will be determined as of February 1, 2023. Open to independent producers only. Producers must be at least 21 years of age to participate. Attendance is by invitation only and John Hancock retains the sole right to determine awards. • Producers must meet production requirements, hold a current contract, and be in good standing with John Hancock at the time of the incentive. No substitution, transfer, or cash in lieu of award is allowed. Qualified Sales Plans production and New York production are not included in determining awards. • John Hancock Life Insurance Company (U.S.A.), Boston, MA 02116 (not licensed in New York) and John Hancock Life Insurance Company of New York, Valhalla, NY 10595. • LIFE-2680 3/22 MLINY031022350-1



Scotland



Ireland



Iceland

Silversea's Silver Moon August 5–17, 2023

Join John Hancock for a luxurious adventure aboard the Silver Moon cruise ship and visit some of the most beautiful and intriguing ports along the **British Isles and beyond**. Our 12-night journey will set sail from England and take us to:

Date	Port
August 5, 2023	Southampton (London)
August 6, 2023	Falmouth, England
August 7, 2023	Fishguard, Wales
August 8, 2023	Dublin (Dun Loaghaire)
August 9, 2023	Liverpool, England
August 10-11, 2023	Belfast, Northern Ireland
August 12, 2023	Greenock (Glasgow), Scotland
August 13, 2023	Oban, Scotland
August 14, 2023	Stornoway, Isle of Lewis, Scotland
August 15, 2023	Day at Sea
August 16-17, 2023	Reykjavik

To offer the maximum flexibility, guests will be able to disembark in Ireland, Scotland or upon the cruise's completion in Iceland. All John Hancock meeting and special events will be completed by August 12 to accommodate those departing early.

Be on the lookout for more info!