

Two Sales Tools That Help You Work Faster and Smarter: *iGO e-App*TM and *Speed eTicket*SM



Take your business to the next level by saving time and boosting efficiency. **These sales tools can help!**

*iGO e-App*TM for Term Life (Answers and Express), Guaranteed ADvantage and Living Promise products:

- Allows you to submit cases electronically, securely and in good order
- Think “quick issue” and “quick pay”
- You can use the quote engine to receive an instant quote
- Features paperless submissions that can be efficient and productive for you
- Provides the ability to view/print state forms at anytime
- You and your clients can sign and submit apps using e-Signature email, e-Signature face to face or wet signature
- Accelerates underwriting and policy issuance—average issue is 5-7 days
- Simplified app for TLE—no blood, urine, or paramed (oral fluid required if face amount is over \$250,000)
- Tracks your apps from start to finish
- Currently available in all states, except NY, PR and VI for Term Life, MA, MN, PR and VI for Guaranteed ADvantage and CA, PR and VI for Final Expense



*Speed eTicket*SM for Term Life Answers only:

- No need to ask your client any health questions
- Mutual of Omaha’s drop ticket process and part of iGO e-AppTM
- Begin by completing a short questionnaire
- Simply e-sign and e-submit to our third-party vendor EMSI (Examination Management Services, Inc.)
- EMSI conducts the health interview, gathers required signatures and submits your completed app to Mutual of Omaha
- Currently available in all states, except MA, PR, NY and VI

Requirements to use Speed eTicket

1. There can only be one insured.
2. The insured must be the owner.
3. The insured must be at least 18 years old.
4. The face amount can be \$100,000 - \$5,000,000.
5. If the insured is age 65+, they cannot have a face amount of \$1,000,000 or more.
6. There can only be one writing producer.

How to access these tools:

To get started, simply select the e-App or Speed eTicket option from Sales Professional Access on mutualofomaha.com or from iPipeline.

Now is the time to boost your sales efficiencies. *Take advantage of these tools today!*

For more information, contact your sales team or visit Sales Professional Access (SPA) at mutualofomaha.com.

Accidental Death Insurance is underwritten by Mutual of Omaha Insurance Company, Mutual of Omaha Plaza, Omaha, NE 68175. Life Insurance is underwritten by United of Omaha Life Insurance Company, Mutual of Omaha Plaza, Omaha, NE 68175. United of Omaha is licensed in all states except NY. In NY, life insurance is underwritten by Companion Life Insurance Company, Hauppauge, NY 11788.

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