



# MADRID

ONEAMERICA® 2022 CHAIRMAN'S TRIP  
APRIL 5-10, 2022



## QUALIFICATION RULES CARE SOLUTIONS PRODUCER

### QUALIFICATION PERIOD

The conference qualification period is January 1, 2021 through December 31, 2021.

### QUALIFICATION RULES

A Care Solutions producer may qualify for an invitation to the OneAmerica® Chairman's Trip by meeting the following requirements:

- 3,250,000 conference credits are required between January 1 through December 31, 2021.
- Conference credits are one credit for every dollar of issued Care Solutions premium. Producers who reach this level will be eligible to be invited to attend with guest over the age of 18.
- Asset Care Recurring Premium 5-pays are calculated by multiplying the first year premium by a factor of 5. All other recurring premium modes will be multiplied by a factor of 10.
- Producers must be licensed with The State Life Insurance Company® as of March 1, 2021. Please verify eligibility with your marketing organization or financial institution.

### GENERAL TRIP INFORMATION

- Attendance is by invitation only. Interpretation of the qualification rules and ultimate issuance of invitations is at the discretion of the company.
- OneAmerica will pay eligible expenses for the qualifier who has been extended an invitation and one guest over the age of 18.
- No additional expenses will be allowed for an invitee attending without a guest.
- No substitutions or compensation will be given in the event an invitee cannot attend the conference.
- OneAmerica reports taxable expenses to the IRS, as required by law.
- Only producers holding an active producer contract on the actual dates of the trip may attend.
- Conference attendance is not transferable.

NOT A DEPOSIT • NOT FDIC OR NCUA INSURED • NOT BANK OR CREDIT UNION  
GUARANTEED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • MAY  
LOSE VALUE

**For use with financial professionals only. Not for public distribution.**